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GMA SHRM

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Summit Credit Union

Participant List

ACS

Temperature Systems Inc. Alliant Energy The Douglas Stewart Company Ascendium Education Group, Inc. Bank of Sun Prairie The QTI Group Wisconsin Alumni Research Foundation **Bell Laboratories** Carlson Dettmann Consulting **Diesel Forward** Electronic Theatre Controls, Inc. Frank Beverage Group Great Big Pictures Group Health Cooperative of South Central Wisconsin Hausmann-Johnson Insurance Horizon Group of Companies Independent Pharmacy Co-op ne sample Results J.H. Findorff & Son Inc. Latitude Corporation Morgridge Institute for Research NORD Gear Corporation Oakwood Village Park Bank pc/nametag Quartz Health Solutions, Inc. SSM Health Standard Imaging State Bank of Cross Plains State of Wisconsin Sub-Zero Group, Inc.

Gallagher Surveys a Division of Gallagher Benefit Insurance Services

Survey Positions and Page Numbers

Controller	9	Mechanical Engineer I	42
General Accounting Manager	10	Mechanical Engineer II	43
Accounting Supervisor	11	Mechanical Engineer III	44
Accountant I	12	Building/Facilities Manager	45
Accountant II	13	Building/Maintenance Mechanic I	46
Accountant III	14	Building/Maintenance Mechanic II	47
Accounting Clerk I	15	Registered Nurse (RN)	48
Accounting Clerk II	16	Human Resources Director	49
Accounting Clerk III	17	Human Resources Manager	50
Credit/Collections Clerk	18	Benefits Analyst II	51
Financial Analyst I	19	Human Resources Assistant	52
Financial Analyst II	20	Human Resources Generalist I	53
Internal Auditor	21	Human Resources Generalist II	54
Payroll Supervisor	22	Human Resources Generalist III	55
Branch Manager	23	Recruiting Manager	56
Assistant Branch Manager	24	Staffing Specialist/Recruiter	57
Administrative Assistant I	25	Training and Development Manager	58
Administrative Assistant II	26	Training and Development Specialist	59
Administrative Assistant III	27	Analyst/Programmer II	60
Executive Assistant	28	Analyst/Programmer III	61
Receptionist	29	Business Systems Analyst	62
Graphic Designer	30	Database Administrator	63
Call Center Manager	31	Help Desk Specialist	64
Customer Service Manager	32	Help Desk Supervisor/Manager	65
Customer Service Supervisor	33	Manager Information Systems	66
Customer Service Representative I	34	Network Administrator	67
Customer Service Representative II	35	Network Analyst II	68
Customer Service Representative III	36	Network Analyst III	69
Designer/Drafter (CAD) II	37	Project Manager I	70
Electrical Engineer III	38	Project Manager II	71
Engineering Technician I	39	Software Developer/Engineer II	72
Engineering Technician II	40	Software Developer/Engineer III	73
Engineering Technician III	41	System Security Analyst	74



Survey Positions and Page Numbers			
Systems Administrator	75	VP of Human Resources	107
Website Developer	76		
Corporate Attorney/Legal Counsel	77		
Marketing Director	78		
Marketing Manager	79		
Marketing Coordinator	80		
Sales Director	81		
Sales Manager	82		
Outside Sales Representative	83		
Product Manager	84		
Electrician (Journeyman)	85		
Plant Manager	86		
Production Planner/Scheduler	87		
Production Supervisor/Manager	88		
Production Worker I	89		
Production Worker II	90	.+5	
Production Worker III	91		
Machine Operator II	92	S	
Machine Operator III	93	0.0-	
Quality Assurance Manager (Manufacturing)	94	nple Results	
Quality Assurance Technician	95		
Welder	96		
Estimator	97		
Purchasing Manager	98		
Buyer	99		
Inventory/Stock Clerk	100		
Warehouse/Distribution	101		
Supervisor/Manager Materials Handler/Warehouse Clerk	102		
Shipping/Receiving Clerk	103		
Chief Executive Officer	104		
Chief Financial Officer	105		
Chief Information Officer	106		



2021 Greater Madison Area SHRM Salary Survey

100 Controller

Controller directs all financial activities of the organization. Responsibilities may include preparing or directing the preparation of financial statements, forecast, and budgets; managing accounting department; and advising management of desired operational adjustments based on changes in tax code. May be Chief Financial Officer in smaller organizations. Typically requires a bachelor's degree with a CPA designation and 5 or more years of experience or equivalent.

			Hourly Base Compensation				Bonus			Total Cash					
	# Org	# FTE	25th	50th	Avg.	Wtd. Avg.	75th	% Elig	Avg \$	25th	50th	Avg.	Wtd. Avg.	75th	Avg.
All Participants															
All Incumbents	17	18	\$56.21	\$59.10	\$68.65	\$68.29	\$76.58	82.3	\$19,956	\$116,918	\$122,927	\$142,782	\$142,052	\$159,285	\$158,042
Industry															
Banking/Bus Srvs/Finance	5	6	\$51.92	\$56.90	\$60.15		\$72.73	100.0	\$13,377	\$107,984	\$118,347	\$125,110		\$151,268	\$138,487
Gov/Healthcare/Nonprofit	6	6	\$55.49	\$69.14	\$73.19	\$73.19	\$94.94	50.0		\$115,418	\$143,815	\$152,238	\$152,238	\$197,482	\$158,333
Manufacturing/Trades	5	5	\$54.20	\$58.49	\$73.47	\$73.47	\$100.24	100.0	\$29,194	\$112,730	\$121,654	\$152,823	\$152,823	\$208,500	\$182,016
FTEs										C					
Under 100 FTEs	4	4								6					
100 to 499 FTEs	5	5	\$53.81	\$59.71	\$71.44	\$71.44	\$94.94	80.0		\$111,916	\$124,200	\$148,599	\$148,599	\$197,482	\$159,031
500 or More FTEs	8	9	\$57.29	\$62.76	\$73.40	\$72.17	\$76.58	75.0	\$35,885	\$119,161	\$130,543	\$152,666	\$150,109	\$159,285	\$175,094
Region															
Upper Midwest	87	103	\$47.73	\$58.95	\$62.29	\$64.53	\$74.28	65.1	\$21,227	\$99,278	\$122,621	\$129,564	\$134,220	\$154,500	\$141,001
Formal Salary Range	- Annual	For	nal Salary	Range - I	Hourly	9	Avera	ge Shift D	Differential	s					
Minimum Ma	ximum	Μ	linimum	Maxi	mum	E	vening	Nigh	t V	Weekend	% Exe	empt %	Union		
\$108,717 \$1	87,703	;	\$52.27	\$90	0.24						1009	%	0.0%		

